

SAUL EWING ARNSTEIN & LEHR SEALS DEALS WITH TRANSCEND



THE CLIENT

Saul Ewing Arnstein & Lehr is a national law firm with more than 400 attorneys providing sophisticated legal services from 15 global locations. Clients include regional, national, and international businesses and nonprofits, individuals, and entrepreneurs.

THE CHALLENGES

- Fill the need for a firm-wide, centralized document management system
- Cut high costs associated with long-term hosting of litigation documents
- Create a secure environment for internal collaboration

THE TLS SOLUTION

Saul Ewing first implemented TransCEND in 2014 as an extranet and client document management system. As the firm's dependency on TransCEND continued to grow, they implemented the technology across client-facing services such as litigation and arbitration, corporate, real estate, bankruptcy, and restructuring.

By deploying TransCEND, Saul Ewing was able to provide their clients with an industry-leading platform, and still monitor and stay within budgets.

With the 2017 merger of Saul Ewing and Arnstein & Lehr, the firm grew into a national powerhouse, servicing clients across the United States. TransCEND remained the firm's document repository, not only providing a secure environment for internal collaboration, but also lending itself to external document sharing with clients, co-counsel, opposing counsel, and bidders on deals.

Initially, TransCEND was deployed because of its superior technology and reliability. Now, it also helps Saul Ewing Arnstein & Lehr securely share information with clients while meeting the needs of their attorneys and other staff—all over the world.

Most importantly, the firm is now experiencing significant time and costs savings. TransCEND has helped Saul Ewing Arnstein & Lehr become more profitable, secure, and effective in its processes, all while conducting client-facing operations more efficiently.



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